eBay – RPA Presentation
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• Interactive
• Online
Shop the world’s largest collection of stamps.

Buy certified inventory from PF, PSE, PSAG, and APS from the most respected sellers in the industry.

ebay Money Back Guarantee protects your purchase.

ebay.com/philately
Survey for the Club...

• Have you heard of eBay?
• Do you spend time online?
• Do you eBay buy?
• Do you eBay sell?
• Do you like your eBay experience?
eBay – What is it?

• Worldwide - and makes 10 billion/year
• Sellers/buyers - 25 million / 183 million
• Many products - second to Amazon in visits
• Auction/BIN/Make Offer
• Protections – favors BUYERS
• Influence on stamps marketplace - massive
Features...

• Searching
• History
• Sold prices versus Offering prices
• Sorting
• Feedback
Issues with listings...

• Ridiculous
• Sublime
• Misidentifications
• Thievery
• NARU
Types of sales offerings...

• Auction
• Buy it now
• Make offer
Kinds of sellers who are you dealing with

• Not eBay regulars
• Professional stamp dealers ckstamps
• Professional eBay agents noblespirit
• Knowledgeable collectors haydavet
• Clueless collectors gigisales
• Crooks mnats195278
Sniping - Esnipe and others

• the action of shooting at someone from a hiding place, especially accurately and at long range
Paying Methods - PAYPAL (and others)

- safe
- easy
- fast
- international
- fairly inexpensive
Sample Live Searches...

- US 630
- US C14
- US 73
- Penny Red
- British Guiana
- Audience suggestions
Alternatives to eBay...

• Brick and mortar
• Online
• APS
• Hipstamps
• Delcampe