



RPA, PO Box 10206 Brighton Station, Rochester, NY 14610-0206

<http://www.rpastamps.org/ropex.html> safeface@rochester.rr.com phone: (585) 482-7712

ROPEX 2016 – May 20, 21, 22

**We will be a one-time Super-Regional show in 2016, and back to a WSP National show in 2017.
This year's show takes place one week before World Stamp Show-NY 2016 in New York City.**



**At the Greater
Canandaigua Civic Center
250 North Bloomfield Rd,
Canandaigua, NY**

Friday and Saturday Admission \$2, Free for everyone Sunday! Free Parking.
Free all three days for RPA members and Youth under 18!

Dear Stamp Dealer,

The Rochester Philatelic Association will host ROPEX 2016 on May 20-22 at The Greater Canandaigua Civic Center, 250 North Bloomfield Rd, Canandaigua, NY. We cordially invite you to participate in this national "World Series of Philately" exhibition. All booths will be available on a first-come, first-served basis. If this is your first invitation to a ROPEX show, we hope you decide to participate in our event. If you have participated in past years, join us again.

Our show is being held in the resort hub of the Finger Lakes Region, Canandaigua. It is accessible right off the New York State Thruway and is about 30 minutes southeast of the city of Rochester. The area is prolific with hotels, restaurants, wineries and activities. The facility is an ice rink from fall through spring and converts to a multi-purpose arena from May through September. It has hosted trade shows, parties, concerts and more "without ice." It offers 17,000 square feet of exhibition space, easy access to the main floor that can be driven on, several meeting rooms and a snack bar and grill.

ROPEX 2016 will feature up to 25 dealers and member-owned exhibits. We draw most collectors from a 200 mile radius around Rochester, which includes Buffalo, Syracuse, Albany, New York's southern tier, Pennsylvania, Ohio, and Toronto and lower Ontario Canada. We advertise in both philatelic newspapers and non-philatelic regional publications covering a broad area of western/central New York. Our yearly show mailing is sent to over 1,200 collectors in the region.

ROPEX has an "Early Bird" bourse on Friday before the show opens to the public between 9:30-11 AM. Early entrance for non-ROPEX dealers, cachet makers' bourse participants and collectors is \$20. The building will be open for ROPEX dealers at 8:00 AM daily.

Enclosed you will find a copy of the contract for your future booth space. Please respond to this invitation as soon as possible with a \$100 table fee deposit and a signed contract. The balance will be due at the time of sign-in for the show. **Table fees have been reduced this year only as we will not have the typical WSP show expenses.**

See our web site for additional details, or contact me directly. "SEE YOU AT ROPEX."

Dave Robinson 585-482-7712
ROPEX Bourse Chairman
Email: safeface@rochester.rr.com



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When: **May 20-22, 2016**

Times: Friday 11:00 AM - 6:00 PM
 Saturday 10:00 AM - 5:00 PM
 Sunday 10:00 AM - 3:00 PM

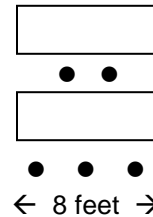
ROPEX features an **Early Bird** bourse Friday morning from 9:30-11 AM with \$20 admission for non-ROPEX dealers and collectors good for the day. Standard admission charges apply for all others.

Where: **Greater Canandaigua Civic Center, 250 North Bloomfield Rd, Canandaigua, NY**
 Refer to the ROPEX web site for complete show details.

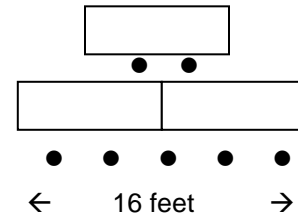
Exhibition Hall: The hall entrance is on the side of the building. Dealers will be allowed to drive to their tables for unloading and unloading.

Booths:

<u>Size</u>	<u>Price</u>	<u>Consisting of:</u>
Small	\$ 225	1 – 8 ft front table 1 – 8 ft back table 2 – dealer chairs 3 – customer chairs



Regular	\$ 350	2 – 8 ft front tables
(\$225 for \$1 dealers)		1 – 8 ft back table
(layout may be modified but have same components)		2 – dealer chairs
		5 – customer chairs



Dealers on the end of aisles may turn their configuration into an "L" to box in their booth.

*** Dealers with a Regular or larger configuration may also opt to reserve one 8 foot front with 3 chairs exclusively for \$1 and under material for \$75.

For Regular and larger configurations, additional front tables may be ordered at \$100 per table with 3 chairs. One free back table will be given for every 2 fronts ordered. Additional back tables are available at \$50 each. Extra patron chairs are available for \$10 each.

A Cachet Makers Bourse will take place between 12-5 PM on Saturday.
 One front table will be provided for \$35. (min. 3 dealers must sign up by April 1)

- **Dealers must bring their own tablecloths to fit all front tables.**
- An electrical outlet is available to each dealer. Bring your own extension cords and table lights if desired.
- There is no smoking or alcohol allowed in the bourse/exhibit area.
- A snack bar and grill is on the premises and open throughout the show.

- Dealer Set Up: Thursday: 1:00 PM until 6:00 PM. Our setup should be concluded by 1:00 PM, allowing for easy access to your booth. For dealers arriving on Friday, the doors open at 8:00 AM and must be setup by 9:30. Remember, ROPEX opens to the public at 11:00 AM Friday.
- Take Down: ROPEX will close at 3:00 PM on Sunday. Please conclude any business with your customers in advance of this time.
- Only dealers, exhibitors, RPA/ROPEX Committee members or authorized assistants will be allowed in the hall after 3:00 PM. Note that ROPEX show times are well advertised to the public. Dealers may not leave prior to the official closing time. Make your departure plans accordingly. Lack of adherence to these rules will jeopardize your participation in future ROPEX shows.
- Loading assistance may be available for an hour or two after 3:00 PM. Be aware that the exhibits and frames are also taken down and dismantled at this time.
- Accommodations: A variety of area accommodations are available. Samples are below. See the ROPEX web site for an up to date and more complete listing. Dealers are requested to make reservations as early as possible to avoid disappointment. All prices are for double beds per room per night at 2015 base prices and do not include the standard 10% tax. Most offer AAA and AARP discounts. Call specific hotels you are interested in for accurate and up to date prices.

Nearest the Show:

Cedar Lodge, 4341 Lakeshore Drive 585-394-2800 \$77 weekdays/\$100 weekends
Finger Lakes Lodge, 3259 Moran Drive 585-394-2800 \$89 weekdays/\$115 weekends
Georgian Motel, 2580 New York Route 332 585-394-2321 \$ unknown
Holiday Inn Express Canandaigua- Finger Lakes, 330 Eastern Blvd 585-396-3669 kturner@visions-hotels.com \$94
Lafayette Motel, 408 Lakeshore Drive 585-394-5383 lafayett@rochester.rr.com \$68 and up
Miami Resort Motel, 4126 State Route 5 & 20 585-394-6700 miamimot@rochester.rr.com \$69-\$125
Red Carpet Inn & Suites, 4232 State Route 5 & 20 877-587-8719 redcarpet@canandaiguamotel.com \$77-\$99
Super 8, 4450 Eastern Blvd 585-396-7224 \$72 and up

Nearest the Thruway off I-390 (25 minute drive, west of the show):

Days Inn Rochester Thruway, 4853 W Henrietta Rd, Rochester, NY 14467 585-334-9300 \$84
Microtel Inn, 905 Lehigh Station Rd, Rochester, NY 14467 585-334-3400 \$82

ROPEX Banquet: Dealers are welcome to attend the ROPEX Awards Banquet. Reservations must be made in advance. Attending dealers will receive ticket details in a future mailing.

Show Advertising Opportunities

Show Program: We are accepting ads to appear in the official ROPEX show program. Roughly 300-500 programs have been typically printed yearly. We encourage you to take out an ad offering a discount or special gift with a purchase from you, as these types of ads bring the greatest return to dealers.

Ad prices (for camera-ready copy): Full page- \$100, Half page- \$55, Quarter page- \$35

Ad sizes (these are maximum sizes- provide a minimum .25 inch border of white around the ad):

Full page- 5.5 x 8.5 inches, Half page- 5.5 x 4.25 inches, Quarter page- 2.75 x 4.25 inches

We can assist you in designing your ad if you cannot provide us with camera-ready copy.





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**ROPEX 2016: May 20-22 at the Greater Canandaigua Civic Center, 250 North Bloomfield Rd, Canandaigua, NY
Welcoming the national convention of the Auxiliary Markings Club**

ROPEX and the DEALER agree to the following:

The ROPEX Bourse Committee agrees to furnish the dealer with booth space at ROPEX to be held at the date, location, and times specified per the following schedule:

Dollar Dealers- \$175	2 - 8' front tables, 1 - 8' back table, 5 - public chairs, 2 - dealer chairs
Small Booth- \$225	1 - 8' front table, 1 - 8' back table, 3 - public chairs, 2 - dealer chairs
Regular Booth- \$350	2 - 8' front tables, 1 - 8' back table, 5 - public chairs, 2 - dealer chairs

Dealers with a Regular or larger configuration may also opt to reserve one 8 foot front with 3 chairs exclusively for \$1 and under material for \$75.

For Regular and larger configurations, additional front tables may be ordered at \$100 per table. One free back table will be given for every 2 fronts ordered. Additional back tables are available at \$50 each. Extra patron chairs are available for \$10 each.

(ROPEX reserves the right to change the floor plan/table locations when necessary before show time)

Cachet Makers' Bourse, 12-5 PM Saturday- \$35 1 - 8' front table, 4 chairs (Table location decided by ROPEX)

- 1) Dealers must provide their own tablecloths for all front/side tables and extension cords. Dealers are obliged to staff their booth throughout all show hours until 3 PM Sunday unless prior arrangements have been made with the bourse chairman in advance. Departure before this time is considered a breach of contract.
- 2) The ROPEX Committee will take all necessary and practical steps to insure the safety and careful treatment of materials during the exhibition. However, no responsibility shall be attached to the Rochester Philatelic Association, Inc., ROPEX, the Town, the ESL Sports Centre or its staff, the Executive Committee nor its employees or voluntary assistants, for anything whatsoever. The ROPEX Committee will provide security personnel for the duration of the exhibition. Dealers will be responsible for their own insurance coverage.
- 3) There will be no selling or sharing of booth space without ROPEX Bourse Chairman's permission. The Bourse Chairman will have absolute discretion in the location of booths. Every effort will be made to comply with requested booth position locations. ROPEX is predominantly a philatelic exhibition, however related ephemera, post cards, and numismatic items are allowed as well.
- 4) Payments are to be made in U.S. funds. A \$100 deposit must accompany the application.
- 5) If ROPEX does not take place, the ROPEX Committee will be responsible only for the return of the deposit submitted with the application.

All conditions listed in this ROPEX CONTRACT are agreed to by the undersigned.

(Please print and return this form with your \$100 deposit for the show. All blanks must be filled in completely!)

ROPEX 2016: May 20-22 at the Greater Canandaigua Civic Center, 250 North Bloomfield Rd, Canandaigua, NY

Name of Firm: _____

Tax Resale Number: _____

Address: _____

(City) (State/Province) (Zip/Postal Code)

Phone: _____ Cell: _____

Email Address: _____

Dealer Name _____

Table Assistant Name(s) _____

Dealer Signature _____

Describe your specialty(s) and the stock you expect to bring to ROPEX:

Booth size (choose one): Small- \$225 Regular- \$350 Dollar Dealers- \$175
Optional: ___ # extra front tables @\$100 each (Reg or larger, 1 free back w/every 2 fronts ordered)
 ___ # 1 front Dollar Table for dealers with a Regular or larger configuration @\$75 each
 ___ # extra back tables on their own @\$50 each ___ # extra chairs @\$10 each

Deposit Enclosed: _____ (minimum \$100 deposit, balance due at ROPEX sign-in)

Dealers must provide their own tablecloths for all front/side tables. Dealers are obliged to staff their booth throughout all show hours until 3 PM Sunday unless prior arrangements have been made with the bourse chairman in advance. Departure before this time is considered a breach of contract.

Show Program Advertising: (submit B&W camera ready copy by April 1, full page is 8.5 x 5.5 inches)

Show program ad size: Full page- \$100 Half page- \$55 Quarter page- \$35

Make check payable to "ROPEX"
and mail payment with this
signed contract to:

ROPEX Bourse Contract
Dave Robinson, ROPEX Bourse Chairman
PO Box 90672
Rochester, NY 14609

Questions? Phone Dave Robinson at 585-482-7712 Email: saferace@rochester.rr.com

Accepted contracts will be acknowledged within seven days of receipt by a member of the ROPEX committee.

Date Received: _____ Check No.: _____

Amount Rec'd: _____

Balance Due: _____

ROPEX Committee Member's Signature
denotes acceptance of ROPEX contract
