

ROCHESTER PHILATELIC ASSOCIATION, INC.  
PO BOX 10206, ROCHESTER, NY 14610-0206

## STAMP SHOW

A "Champion of Champions" Event

<http://www.rpastamps.org/ropex.html>    [saferace@rochester.rr.com](mailto:saferace@rochester.rr.com)    phone: (585) 482-7712

### **ROPEX 2014 – May 16, 17, 18**

at The Main Street Armory, 900 East Main Street, Rochester, NY  
---- \$3 Daily Admission, RPA Members and Kids Under 18 Free ----

Dear Stamp Dealer,

The Rochester Philatelic Association will host ROPEX 2014 on May 16, 17, 18 at The Main Street Armory, 900 East Main Street, Rochester, NY. We cordially invite you to participate in this national "World Series of Philately" exhibition. All booths will be available on a first-come, first-served basis. If this is your first invitation to a ROPEX show, we hope you decide to participate in our event. If you have participated in past years, join us again.

Our show is being held in the center of the city, conveniently accessible by Rochester's three main roadway arteries, I-390, I-490 and I-590. The New York State Thruway to the south feeds into these routes. The greater Rochester area is prolific with hotels, restaurants and shopping for every taste and budget.

ROPEX 2014 features approximately 30 dealers and typically up to 150 frames of competitive exhibits. We draw most collectors from a 100 mile radius around Rochester, which includes Buffalo, Syracuse, Albany, New York's southern tier, Pennsylvania, Ohio, and Canada. We advertise in both philatelic newspapers and non-philatelic regional publications covering a broad area of western/central New York. Our yearly show mailing is sent to over 1,200 collectors in the region.

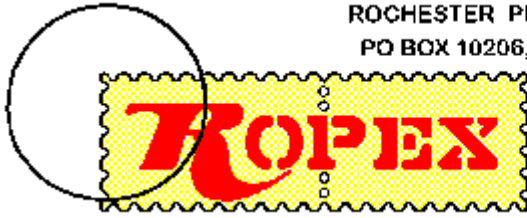
ROPEX 2014 has an "Early Bird" bourse on Friday before the show opens to the public between 9:30-11 AM. Early entrance for non-ROPEX dealers, cachet makers' bourse participants and collectors is \$20. The building will be open for ROPEX dealers at 8:00 AM daily.

Enclosed you will find a copy of the contract for your future booth space. Please respond to this invitation as soon as possible with a \$100 table fee deposit and a signed contract. The balance will be due at the time of sign-in for the show.

See our web site for additional details, or contact me directly. "SEE YOU AT ROPEX."

Dave Robinson    585-482-7712  
ROPEX Bourse Chairman  
Email: [saferace@rochester.rr.com](mailto:saferace@rochester.rr.com)





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When: **May 16-18, 2014**

Times:            Friday            11:00 AM - 6:00 PM  
                      Saturday        10:00 AM - 5:00 PM  
                      Sunday          10:00 AM - 3:00 PM

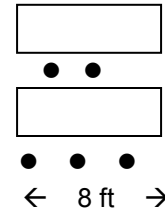
ROPEX features an "Early Bird" bourse Friday morning from 9:30-11 AM with \$20 admission for non-ROPEX dealers and collectors good for the day. Standard admission charges apply other attendees.

Where:            The Main Street Armory, 900 East Main Street, Rochester, NY  
[www.rochestermainstreetarmory.com](http://www.rochestermainstreetarmory.com)  
 Refer to the ROPEX web site for complete show details.

Exhibition Hall:    The hall entrance is in the rear of the building up a steep ramp where limited parking is also available. Up to 3 cars/vans may be parked inside at a time for unloading/loading.

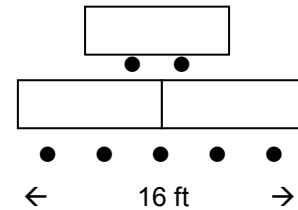
Booths:

<u>Size</u>	<u>Price</u>	<u>Consisting of:</u>
Small	\$ 275	1 – 8 ft front table 1 – 8 ft back table 2 – dealer chairs 3 – customer chairs




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Regular	\$ 450	2 – 8 ft front tables
(\$225 for \$1 dealers)		1 – 8 ft back table
(layout may be modified but have same components)		2 – dealer chairs
		5 – customer chairs



Dealers on the end of aisles may turn their configuration into an "L" to box in their booth.

\*\*\* Dealers with a Regular or larger configuration may also opt to reserve one 8 foot front with 3 chairs exclusively for \$1 and under material for \$100.

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Additional front tables may be ordered at \$175 per table with 3 chairs. One free back table will be given for every 2 fronts ordered. Additional back tables are available at \$50 each. Extra patron chairs are available for \$10 each.

A Cachet Makers Bourse will take place between 12-5 PM on Saturday.  
 One front table will be provided for \$35. (min. 3 dealers must sign up by April 1)

- **Dealers must bring their own tablecloths to fit all front tables.**
- An electrical outlet is available to each dealer. Bring your own extension cords and table lights if desired.
- Free internet access is available in the main hall.
- There is no smoking or alcohol allowed in the bourse/exhibit area.
- A restaurant is on the premises and open throughout the show, including for breakfast.

Dealer Set Up: Thursday: 1:00 PM until 6:00 PM. Our setup should be concluded by 1:00 PM, allowing for easy access to your booth. For dealers arriving on Friday, the doors open at 8:00 AM and must be setup by 9:30. Remember, ROPEX opens to the public at 11:00 AM Friday.

Take Down: ROPEX will close at 3:00 PM on Sunday. Please conclude any business with your customers in advance of this time.

Only dealers, exhibitors, RPA/ROPEX Committee members or authorized assistants will be allowed in the hall after 3:00 PM. Note that ROPEX show times are well advertised to the public. Dealers may not leave prior to the official closing time. Make your departure plans accordingly. Lack of adherence to these rules will jeopardize your participation in future ROPEX shows.

Loading assistance may be available for an hour or two after 3:00 PM. Be aware that the exhibits and frames are also taken down and dismantled at this time.

Accommodations: A variety of area accommodations are available. Samples are below. See the ROPEX web site for an up to date and more complete listing. Dealers are requested to make reservations as early as possible to avoid disappointment. All prices are for double beds per room per night at 2013 base prices and do not include the standard 14% tax. Most offer AAA and AARP discounts. Call specific hotels you are interested in for accurate and up to date prices. (SH)=free airport shuttle service *ROPEX RATE good through April 1 with the Quality Inn.*

Approximate Pricing:

Quality Inn Airport, 1273 Chili Ave, Rochester, NY 14624	585-464-8800	\$89 (ROPEX'14 rate) (SH)
Comfort Suites, 2085 Hylan Dr, Rochester, NY 14623	585-334-6620	\$126
Days Inn, 4853 W Henrietta Rd, Rochester, NY 14467	585-334-9300	\$84
Doubletree Inn, 1111 Jefferson Rd, Rochester, NY 14623	585-475-1510	\$140 (SH)
La Quinta Inn South, 717 East Henrietta Rd, Rochester, NY 14623	585-272-7800	\$154 (SH)
Homewood Suites, 2095 Hylan Dr, Rochester, NY 14623	585-334-9150	\$142
Microtel Inn, 905 Lehigh Station Rd, Rochester, NY 14467	585-334-3400	\$82
Motel 6 Rochester Airport, 155 Buell Rd, Rochester, NY 14626	585-436-2170	\$56
Radisson Hotel Airport, 175 Jefferson Rd, Rochester, NY 14623	585-475-1910	\$149 (SH)
Red Roof Inn, 4820 W Henrietta Rd, Rochester, NY 14467	585-359-1100	\$100
Residence Inn by Marriott, 1300 Jefferson Rd, Rochester, NY 14623	585-272-8850	\$169

ROPEX Banquet: Dealers are welcome to attend the ROPEX Awards Banquet. Tickets must be reserved in advance. Attending dealers will receive ticket details in a future mailing. Pricing has typically been around \$30 per person and details will be sent when available.

**Show Advertising Opportunities**

Show Program: We are accepting ads to appear in the official ROPEX show program. Roughly 300-500 programs have been typically printed yearly. We encourage you to take out an ad offering a discount or special gift with a purchase from you, as these types of ads bring the greatest return to dealers.

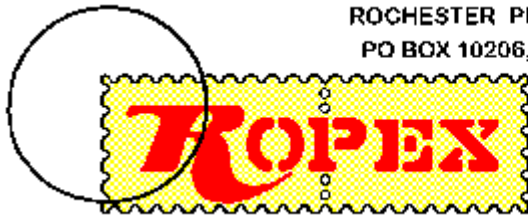
Ad prices (for camera-ready copy): Full page- \$100, Half page- \$55, Quarter page- \$35

Ad sizes (these are maximum sizes- provide a minimum .25 inch border of white around the ad):

Full page- 5.5 x 8.5 inches, Half page- 5.5 x 4.25 inches, Quarter page- 2.75 x 4.25 inches

We can assist you in designing your ad if you cannot provide us with camera-ready copy.





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ROPEX and the DEALER agree to the following:

- 1) The ROPEX Bourse Committee agrees to furnish the dealer with booth space at ROPEX to be held at the date, location, and times specified per the following schedule:

**ROPEX 2014: May 16-18 at The Main Street Armory, 900 East Main Street, Rochester, NY**

Dollar Dealers-	\$225	2 - 8' front tables, 1 - 8' back table, 5 - public chairs, 2 - dealer chairs
Small Booth-	\$275	1 - 8' front table, 1- 8' back table, 3 - public chairs, 2 - dealer chairs
Regular Booth-	\$450	2 - 8' front tables, 1 - 8' back table, 5 - public chairs, 2 - dealer chairs

Dealers with a Regular or larger configuration may also opt to reserve one 8 foot front with 3 chairs exclusively for \$1 and under material for \$100.

Additional front tables may be ordered at \$175 per table. One free back table will be given for every 2 fronts ordered. Additional back tables are available at \$50 each. Extra patron chairs are available for \$10 each.

*(ROPEX reserves the right to change the floor plan/table locations when necessary before show time)*

Cachet Makers' Bourse- \$35 1 - 8' front table, 4 chairs (Table locations at the discretion of ROPEX)  
1 day only, Saturday, from Noon-5 PM (minimum of 3 dealers must sign up by April 1 for this to take place)

- 1) Dealers must provide their own tablecloths for all front/side tables and extension cords. Dealers are obliged to staff their booth throughout all show hours until 3 PM Sunday unless prior arrangements have been made with the bourse chairman in advance. Departure before this time is considered a breach of contract.
- 2) The ROPEX Committee will take all necessary and practical steps to insure the safety and careful treatment of materials during the exhibition. However, no responsibility shall be attached to the Rochester Philatelic Association, Inc., ROPEX, the Town, the ESL Sports Centre or its staff, the Executive Committee nor its employees or voluntary assistants, for anything whatsoever. The ROPEX Committee will provide security personnel for the duration of the exhibition. Dealers will be responsible for their own insurance coverage.
- 3) There will be no selling or sharing of booth space without ROPEX Bourse Chairman's permission. The Bourse Chairman will have absolute discretion in the location of booths. Every effort will be made to comply with requested booth position locations. ROPEX is predominantly a philatelic exhibition, however related ephemera, post cards, and numismatic items are allowed as well.
- 4) Payments are to be made in U.S. funds. A \$100 deposit must accompany the application.
- 5) If ROPEX does not take place, the ROPEX Committee will be responsible only for the return of the deposit submitted with the application.



**All conditions listed in this ROPEX CONTRACT are agreed to by the undersigned**

(Please print and return this form with your \$100 deposit for the show. All blanks must be filled in completely!)

**ROPEX 2014, May 16-18, 2014, The Main Street Armory, 900 East Main Street, Rochester, NY**

Name of Firm: \_\_\_\_\_

Tax Resale Number: \_\_\_\_\_  
(Monroe County Sales Tax Rate is 8%)

Address: \_\_\_\_\_

\_\_\_\_\_  
(City) (State/Province) (Zip/Postal Code)

Phone: \_\_\_\_\_ Cell: \_\_\_\_\_

Email Address: \_\_\_\_\_

Dealer Name \_\_\_\_\_

Table Assistant Name(s) \_\_\_\_\_

Dealer Signature \_\_\_\_\_

Describe your specialty(s) and the stock you expect to bring to ROPEX:

\_\_\_\_\_

- Booth size (choose one):  Small- \$275  Regular- \$450  Dollar Dealers- \$225
- Optional:  \_\_\_ # extra front tables @\$175 each (1 free back table w/every 2 fronts ordered)
- \_\_\_ # 1 front Dollar Table for dealers with a Regular or larger configuration @\$100 each
- \_\_\_ # extra back tables on their own @\$50 each  \_\_\_ # extra chairs @\$10 each

Deposit Enclosed: \_\_\_\_\_ (\$100 deposit, balance will be due at sign-in)

Dealers must provide their own tablecloths for all front/side tables. Dealers are obliged to staff their booth throughout all show hours until 3 PM Sunday unless prior arrangements have been made with the bourse chairman in advance. Departure before this time is considered a breach of contract.

Show Program Advertising: (submit B&W camera ready copy by April 1, full page is 8.5 x 5.5 inches)

Show program ad size:  Full page- \$100  Half page- \$55  Quarter page- \$35

Make check payable to "ROPEX"  
and mail payment with this  
signed contract to:

**ROPEX Bourse Contract**  
**Dave Robinson, ROPEX Bourse Chairman**  
**PO Box 90672**  
**Rochester, NY 14609**

Questions? Phone Dave Robinson at 585-482-7712 Email: saferace@rochester.rr.com

Accepted contracts will be acknowledged within seven days of receipt by a member of the ROPEX committee.

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Date Received: \_\_\_\_\_ Check No.: \_\_\_\_\_

Amount Rec'd: \_\_\_\_\_

Balance Due: \_\_\_\_\_

ROPEX Committee Member's Signature  
denotes acceptance of ROPEX contract

\_\_\_\_\_